

**Economics and Financing Discussion Paper for PDP Access Steering
Committee
Interview Guide**

Economics:

1. What is the essential set of economic data that should be available for your new drug / vaccine / diagnostic?
2. How should return on investment estimates be done? How have you approached them? What challenges have you run into?
3. How useful is cost effectiveness? Do you think this is a useful tool for introduction into countries? or financing by donors?

Financing:

1. Is your product likely to be priced at a level where countries can finance it themselves?
2. Do you consider financing of your product to be a significant challenge?
3. If so, how are you approaching this issue?
4. Have you had discussions with bilateral donors? multilateral donors? private sector donors?
5. How have you engaged with countries likely to introduce your product? Have you considered strategies to mobilize national funds for procurement?
6. What are the challenges associated with securing financing for your product?
7. Have you adopted specific strategies for financing in middle income countries?