

# FINAL

## PDPs AND ACCESS: WHAT WORKS; WHAT DOESN'T

### Objectives of meeting

- 1) Develop a common understanding and record of PDP experiences, best practices and challenges in the area of access, both in the public and private sectors.
- 2) Compare the access pathways for novel drugs, vaccines, and vector control and identify the gaps in information and processes that will impact PDPs.
- 3) Develop channels for future investigation, collaboration and coordination, and discuss the possibility of future meetings.
- 4) Define the role of PDPs within the overall framework of research, development, and access activities.

Participation: PDP representatives + invited experts. All participants are to pay their own airfares and hotel costs plus a US\$400 per person attendance fee to cover the costs of the meeting room. After the meeting, DNDi will send out invoices (one per organization) to collect the attendance fees, which will be payable to DNDi via wire transfer.

Date: September 17-18, 2008

Venue: Saasfee Room, Crowne Plaza Hotel, 34 ROUTE FRANCOIS-PEYROT, GENEVA, 1218 SWITZERLAND

Hotel Front Desk: 41-22-7470202 | Hotel Fax: 41-22-7470303

Format: Each of the four main sessions (after the introductory session) will include the following:

- 1) some brief case studies with critical analysis and discussion of effectiveness of the models employed
- 2) a mapping, via a roundtable discussion, of who is doing what in the listed areas of interest. One person per PDP / disease-specific initiative will contribute. In 5 minutes they will summarize: (1) the problem(s) their PDP has addressed in this area; (2) 5 major lessons learned; and (3) 5 remaining issues and challenges.
- 3) a moderated discussion (with a panel or general participation); and
- 4) a concluding summary of successes, gaps, way forwards, and the formation of future working groups.

Meals: Outside the Saasfee room, the hotel will provide morning coffee/tea, and two tea/coffee breaks. Lunch on both days is included, and will be in the Carlights Restaurant in the hotel. Breakfast (other than coffee/tea) and dinner are not provided. On one of the days, GAVI will host an informal Q&A session over lunch.

## Day 1

### SESSION 1

**8.30-8.40am**

Opening (Rich Mahoney, PDVI; William Wells, TB Alliance)

**8.40-9.20am**

Round Table Discussion: With reference to the matrix of access activities (see below), what areas of experience do you bring to

## FINAL

- the table? What is the goal of your access program and how will you define success? What do you hope to learn here?
- 9.20-9.35am** General Discussion: How can we run the meeting to maximize future impact? Capturing the proceedings; defining next steps.
- 9.35-9.50am** Case Study: A Bilateral Funder's Strategy & Bilateral Work on Metrics of PDP Success (Saul Walker, DFID)
- 9.50-10.05am** Case Study: Access Planning (Alan Brooks, MVI)

- *Advance materials:* Matrix of PDP pipelines, timelines, licensing arrangements, target markets, and access activities.

## SESSION 2: Planning for Introduction and Implementation

- *Moderator:* Saul Walker, DFID

- 10.05-10.20am** Case Study 1: Demand forecasting as a tool for building access commitments (Lois Privor-Dumm, PneumoADIP)
- 10.20-10.35am** Case Study 2: Surveying stakeholder needs and assessing introduction pathways in countries with high TB burdens (William Wells, TB Alliance)
- 10.35-10.50am** Urban-Peri-Urban-Rural: An Access Model for Paromomycin IM Injection for Visceral Leishmaniasis in Bihar State, India (Rajshankar Ghosh, iOWH)
- 10.50-11.05am** Break

Discussion during the remainder of the session will cover the following four topics:

- Building consensus (international and national guidelines, recommendations and policies)
- Impact and Cost effectiveness estimates
- Pilot introduction projects
- Devising a full-scale launch plan

### 11.05am-12 noon (5 minutes per PDP)

Roundtable: Discussion and Mapping of Experience and Expertise Among PDPs

- 12-12.45pm** Moderated Panel or Open Discussion
- 12.45- 1.15pm** Summary of successes, gaps, way forwards, and the formation of future working groups
- 1.15-2.15pm** Lunch

## Session 3: Manufacturing

- *Moderator:* Rita Khanna, Aeras

## FINAL

- 2.15-2.30pm** Case Study 1: Price-Volume guarantee negotiations as part of commercial relationships (Marc LaForce, PATH Meningitis Vaccine Project)
- 2.30-2.45pm** Case Study 2: Manufacturing strategies in Emerging Economies (China and India) (Rita Khanna, Aeras)
- 2.45-3pm** Case Study 3: Uncommon partnerships: An access strategy for semisynthetic artemisinin (Nina Grove, iOWH)

Discussion during the remainder of the session will cover the following four topics:

- Working with manufacturers in developed and developing countries
- How to build “affordability” into contracts and IP agreements
- What is the role of PDPs in scale-up?
- Of the different options (PDPs as manufacturers, manufacturing by patent holders, generic manufacturing), which ones are viable when?

### **3-3.55pm (5 minutes per PDP)**

Roundtable: Discussion and Mapping of Experience and Expertise Among PDPs

**3.55-4.15pm** Break

**4.15-5pm** Moderated Panel or Open Discussion

**5-5.30pm** Summary of successes, gaps, way forwards, and the formation of future working groups

## Day 2

### **Session 4: Pricing, Finance, and Procurement**

- *Moderator:* Tom McLean, IVCC

- 9-9.15am** Case Study 1: AMCs and processes for demand aggregation (Tania Cernuschi, GAVI)
- 9.15-9.30am** Case Study 2: Estimating the Return on Investment for an Intervention - Lessons from a Malaria Vaccine (Vicky Cardenas, MVI)
- 9.30-9.45am** Case Study 3: Pharma’s “lessons learned” in pricing, distribution and regulation while making HIV medicines accessible in LICs (Thomas Mertenskoetter, IPM)

Discussion during the remainder of the session will cover the following four topics:

- Working with the Global Funds (GFATM, GAVI, UNITAID, GDF)
- Building an investment case
- Assessment of Advance Market Commitments (early and late stage)
- Private sector participation

### **9.45-10.40am (5 minutes per PDP)**

Roundtable: Discussion and Mapping of Experience and Expertise Among PDPs

## FINAL

- 10.40-11am** Break
- 11-11.45am** Moderated Panel or Open Discussion
- 11.45-12.15pm** Summary of successes, gaps, way forwards, and the formation of future working groups
- 12.15-1.15pm** Lunch

### **Session 5: Global Regulatory Pathways for Introducing New Products**

- *Moderator:* Mike Brennan, Aeras

- 1.15-1.30pm** Case Study 1: Two different paths to regulatory approval for 2 registered products ASAQ and ASMQ (Africa & Latin American regulatory agencies), and WHO prequalification process (Jean Rene Kiechel, DNDi)
- 1.30-1.45pm** Case Study 2: The regulatory pathway for a new TB vaccine: challenges and solutions working with RAs in both developed and developing countries. (Michael Brennan, Aeras Global TB Vaccine Foundation)
- 1.45-2pm** Case Study 3: Regulatory considerations for a vaccine for use predominantly in developing countries (Rich Mahoney, PDVI)

Discussion during the remainder of the session will cover the following four topics:

- WHO prequalification
- How FDA and EMEA can facilitate regulatory processes in developing countries
- Working with Developing Country Regulatory Agencies (Developing Countries' Vaccine Regulators Network, African Vaccine Regulators Forum etc)
- Working with the USFDA and the EMEA, and ICH quality standards

#### **2-2.55pm (5 minutes per PDP)**

Roundtable: Discussion and Mapping of Experience and Expertise Among PDPs

- 2.55-3.15pm** Break
- 3.15-4pm** Moderated Panel or Open Discussion
- 4-4.30pm** Summary of successes, gaps, way forwards, and the formation of future working groups

### **Session 6: Summary and Conclusions**

- 4.30-4.50pm** Summary reports on Sessions 2-5 by newly appointed / volunteered Working Group Chairs
- 4.50-5pm** Concluding Remarks: Conference Co-Chairs